

# New Textbooks or Pre-Owned... What's the Difference?

## FES customers are using money saved on textbooks to reduce or eliminate:

- Budget Shortfalls
- Layoffs/Staff reductions
- Program cuts

## Enrollment changes, lost or damaged books?

- Ensure that every student has a textbook without paying more than you should

## Adoption delayed?

- Don't invest in brand-new textbooks if you only plan to keep them another year or two

## Sharing workbooks?

- Our selection is so reasonably priced, no student has to go without

*"Our district has saved more than \$26,000 by ordering our curriculum materials through FES over the last two years."*

Anita Stilwell,  
Administrative Assistant to the Principal,  
Hudson School District



## Huge Savings!

The only real difference between new and pre-owned is the huge savings off publisher net prices:

- At savings up to 75% off publisher net prices- you can buy two to three pre-owned textbooks for the cost of a new one from the publisher
- These are the exact same textbooks that your students are using today
- Students receive high quality textbooks and achieve the same performance
- Pre-owned textbooks provide a better educational value for schools, teachers, and parents

## High Quality!

Pre-owned textbooks are a practical, cost-effective alternative to purchasing new textbooks from publishers:

- Each textbook undergoes a thorough inspection and reconditioning process to ensure it meets our high quality standards
- You always order with confidence, knowing that every purchase is backed by a 100% satisfaction guarantee
- FES stocks millions of textbooks from all major publishers, for all K-12 grades, subjects, and titles
- Our extensive inventory also includes "premium" like-new textbooks and workbooks that have never been issued to a student

## Close the Gap Between Budgets and Textbooks!

Textbooks represent one of the largest expenses and most critical needs in any school's budget. By buying pre-owned textbooks from Follett Educational Services (FES), a school or district typically reduces textbook costs by over 30%. "Over the last several years, the Hudson School District has used Follett Educational Services to purchase pre-owned textbooks, workbooks and teacher editions. We have been very pleased with the prices, quality and delivery that FES has provided to us," says Anita Stilwell, Administrative Assistant to the Principal of Hudson School District. "Our district has saved more than \$26,000 by ordering our curriculum materials through FES over the last two years. I highly encourage other school districts to check with FES and see what they can do for your school district or organization."

## Helping the Environment!

Textbooks that are no longer in use in one school or district are still being used and in high demand at others. By choosing pre-owned textbooks, you're making a smart choice for your classrooms and helping to foster a greener tomorrow.

*Finding and ordering the right books is easy: just call FES or use our easy online search and ordering tools anytime.*